

CAPABILITY STATEMENT

VEHICLE ACCIDENTS ARE THE LARGEST CAUSE OF ALL WORK-RELATED FATALITIES.

- Drivers of four wheel drive vehicles are more than three times likely to die in a roll over crash than those in ordinary passenger cars. (RACV)

Equip your fleet with proven and trusted safety solutions from Minecorp.

OUR BUSINESS

Minecorp manufactures, distributes and installs light vehicle safety equipment to protect employees working in harsh environments.

Minecorp is passionate about minimising the loss of life and injuries sustained in the workplace in relation to light vehicle applications. We work hard to contribute quality outcomes for the industry.

Each Minecorp-equipped vehicle is safe, robust and compliant, backed by extensive research and development. Our fit-outs are designed to comply with site regulations to get vehicles onto work sites quickly and efficiently.

Minecorp has developed a streamlined ordering system called M-PASS, offering three package options (M-PASS Essentials, M-PASS Industry and M-PASS Endurance) to reduce the complexity of work site compliance and ensure fleet uniformity and ultimately increasing the occupants safety.

Minecorp is an Australian owned and operated company that holds safety as a primary value with operations across Australasia, as well as South America, Africa, East Asia and parts of the Middle East.

WE ARE
VEHICLE
SAFETY



OUR BELIEFS AND VALUES

Vision Statement

Minecorp’s vision is to be the market leader in vehicle safety fit-outs, servicing the mining, civil and fleet sectors. Our vision aligns with customer demand which has created a single source solution where research and development, engineering and fabrication start and finish in-house.

Minecorp’s Brand Value

Minecorp holds SAFETY as its primary value, requiring innovation of robust, reliable and fit-for-purpose products.



WHAT MINECORP OFFERS

With Minecorp as your safety partner, you will have peace of mind.

1. We provide exceptional service and support

The Minecorp team has been built with a strong customer service ethos. Ongoing after-sales service and support is just as important as the first installation. We will partner with your business to ensure you receive the highest level of customer service and long term benefit.

2. We understand your requirements

We are committed to understanding your work site requirements to provide the best possible outcomes, and know how important it is to have your company vehicles operate efficiently with minimum downtime and ongoing repair costs.

3. We have capacity

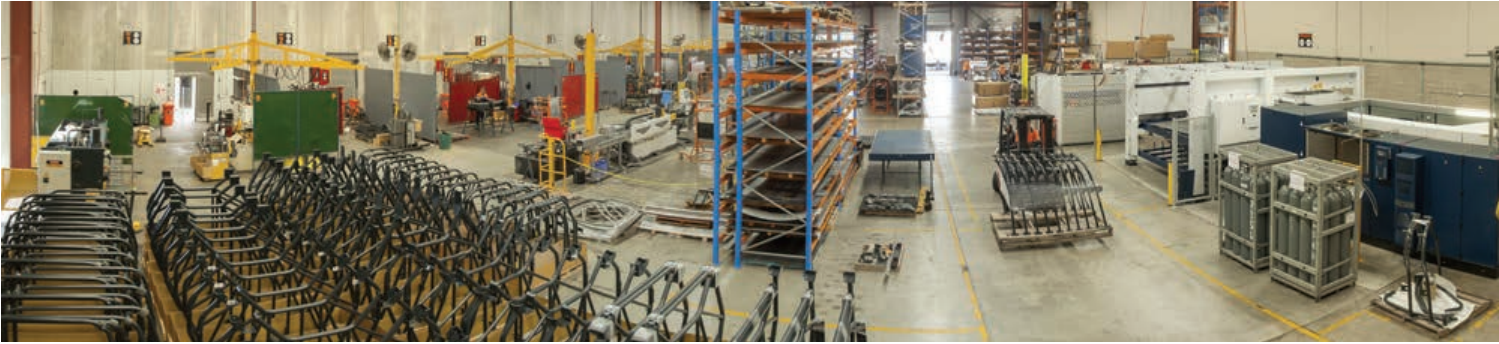
Minecorp has an extensive national and global footprint which allows us to support clients across the world. Our network allows us to deliver uniform fit-outs globally whilst operating locally to meet the needs of each individual customer. We ensure no geographical limitations are placed on our service delivery.

4. We deliver superior quality

Minecorp delivers the best available safety equipment by investing in every step from design, manufacture, installation and maintenance.

5. We place safety at the core of our business

Minecorp is not only a provider of vehicle safety equipment but offer a complete safety solution.



OUR CAPABILITIES

Minecorp leads the industry with high quality products, solutions and compliance.

1. Extensive Research and Development department driving continuous innovation and compliance.
2. State of the art manufacturing facility with fully-automated CNC production.
3. Single source solution for light vehicle fit-outs which reduces assembly and transport times by dealing with a single supplier.
4. Team of dedicated engineers and skilled trades to maintain quality.
5. Minecorp conducts finite element analysis (FEA) of all Safety Cell systems with real world testing results.
6. Key account managers providing extensive after-sales service and support.
7. Large (national) capacity production facilities to get your vehicles on site sooner.
8. Minecorp's M-Pass single part ordering system and compliance packages help reduce the complexity of work site compliance.
9. Efficient delivery processes.
10. ISO accreditation 9001 – assures systems are in place to deliver consistent, quality outcomes for each and every product and service.

QUALITY ASSURANCE

Minecorp recognises that the disciplines of quality, health and safety, and environmental management are an integral part of its management function. We view these as a primary responsibility and the key to good business practices.

Our policy at Minecorp is to understand our customers' needs and to meet those needs by building systems and implementing procedures to ensure our quality and service commitment to our customers is achieved at all stages of the process.

Our commitment to quality means raw material choices, advanced manufacturing techniques, packaging, and investment in technology and assembly facilities, are the cornerstone to producing a consistently precise, repeatable and high quality finished product.

Quality objectives are set each year as part of the planning process. Minecorp believes in having a balanced set of key performance indicators, so these objectives address the four key result areas: Financial, Customer, Operations and People. We continually assess our performance against the processes we have created and look for ways to enhance our success. We encourage participation in the system by all employees and subcontractors to ensure that every effort assist our objectives.

All internal processes have been improved to maintain ISO 9001:2008 accreditation. Minecorp works on the premise of "Right First Time".

AWARDS & RECOGNITIONS

Minecorp is committed to excellence in all areas and the recognition of our success in Australia and the international markets is testament to this.

It is a recognition of our investment in research and development which we are now exporting around the world.



COMMONWEALTH BANK MEDIUM BUSINESS AWARD AND PEOPLE'S CHOICE AWARD

Minecorp has been selected as a finalist in the 2012 Telstra Australian Business Awards, featuring the theme of "Grow Your World". These awards showcase Australian businesses whose outstanding business practices have demonstrated great success and achievement.



TAKING QUEENSLAND EXPERTISE GLOBAL

Minecorp won the Emerging Exporter Award at the Premier of Queensland Export Awards in October 2011. This Award is an annual program showcasing excellence for the exporting of goods and services, and publicly recognising the talent and innovative spirit of Queensland's top exporters.



RANKED 17TH ON THE BRW FAST 100 LIST

Despite the challenges brought on by the global economic downturn, Minecorp has cornered the market in commercial vehicle safety solutions. It has outperformed its competitors and the broader market space to place 17th on the BRW Fast 100 List for 2011. This trend has continued and Minecorp Vehicle Solutions has moved a portion of its operations into an adjacent building to provide increased manufacturing and assembly capability for its products and services.



NATIONAL WELDING INSTITUTE OF TECHNOLOGY (WITA) MEDIUM FABRICATOR OF THE YEAR AWARD 2012

Minecorp was presented the 'Medium Fabricator of the Year' at the 2012 Welding Institute of Technology Australia (WITA) annual awards in acknowledgement of the company's success in fabrication.

OUR NETWORK



Australian Network	International Network
<ul style="list-style-type: none"> • Adelaide • Brisbane • Mackay • Perth • Rockhampton • Tasmania 	<ul style="list-style-type: none"> • Chile • Fiji • Laos • Mongolia • New Caledonia • Papua New Guinea • Samoa & American Samoa • Saudi Arabia • Singapore • Solomon Islands • South Africa • Tanzania • Tonga • United Arab Emirates • Vanuatu • Zambia



WE ARE VEHICLE SAFETY

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